

Thank you for considering Your Next Steps. The questionnaire below will help us determine the best options for you and moving on to your next place of residence, along with how you will go about packing, preparing the house, moving and so on. The more information we have from you and/or your loved one, the better solution we can assist you with!

GENERAL:

Tell us about yourself! We would love to hear you or your loved one's story! Where are you from? How long have you been in this house? Did you raise your family here?

Are you or your loved one moving out of necessity or is this a decision based on choice?

Why are you or your loved one moving? Physical limitations, finances, fresh start? Please expand.

Are you or your loved one looking to move locally? Close to family, more cost effective neighborhood? Please expand.

When are you or your loved one hoping to be moved out by? Is there anything in this process that may be time sensitive?

Will the proceeds of the home be used for your or your loved one to finance the next move?

Do you or your loved one have a pension? Spousal pension?

Who is in charge of you or your loved ones financials?

Do you or your loved one have/need a will in place?

Do you or your loved one have/need a lawyer (estate or real estate)?

RETIREMENT LIVING CONSULTATION:

Where do you or your loved one plan to move? Nursing home, retirement living, with a relative?
What would be your ideal situation? Please expand.

Do you or your loved one need any special requirements in your next living environment? Active living, respite care,? Please expand.

What type of ongoing care do you or your loved one require? Please expand. Do you already know the type of place you are going?

What is you or your loved ones budget for the new living space?

Have you or your loved one already visited nursing homes? Seniors Residences? Do you or your loved one have friends or family members at any?

If so, which residences are the people you know living at? We find it's nice to be somewhere where you might know someone!

DECLUTTERING & DOWNSIZING:

How many bedrooms does you or your loved one home have?

Do you or your loved one have many contents in the basement?

On a scale of 1 to 10 how "full" is the home?

1 2 3 4 5 6 7 8 9 10

How would you like your or your loved ones items organized? By room? Please expand.

Are there any fragile items to be extra careful with? What do you or your loved one value the most?

Are you or your loved one considering having a garage sale (we will handle content sale but garage sale would be the responsibility of the homeowner)?

What furniture is necessary for you or your loved ones new floor plan? How much can be taken to the new home?

Is there a floor plan available for you or your loved ones new home? What is the size/dimensions?

Do any of your family members want to keep belongings?

CONTENT SALES (AUCTION, DONATION, REMOVAL):

Would you or your loved one like us to arrange a estate/content sale?

PACKING & STORAGE SOLUTIONS:

What size storage unit do you or your loved one need? Please provide an idea of the amount of contents that will need to be stored.

What type of accessibility do you or your loved one need to the unit?

Do you or your loved one need the unit to be close to the new residence?

What is your or your loved ones monthly budget for a storage unit?

MOVING/UNPACKING:

Are you or your loved one interested in us arranging the movers?

What is you or your loved ones ideal moving date?

Are you or your loved one interested in having us unpack the items in your new home or would you like to do that yourselves?

HOME SALE PREP:

Will you or your loved one be living in the home while we prepare for sale?

Will you or your loved one be living in the home while the home is up for sale?

Do you know of any existing home deficiencies? What needs to be repaired? Is the home in good condition?

Have there been any recent updates or improvements to the home?

How old are the following?

Furnace

Roof

Electrical

Plumbing

Does the home need to be painted?

Is there any mould or infestations that need to be dealt with?

What furniture will be kept for staging?

If we find it would be most beneficial for the loved one to be moved out before the sale (for emotional reasons) would this be possible to stay with a family member during the sale?

RESIDENTIAL SALE

Who owns the home you or your loved one, that you are looking to sell?

Who is the Power of Attorney? That person will be required to sign any necessary documents as Your Next Steps is not able to proceed without the ability to sell your property.

Is the home in a 'trust' name or individual name?

HOMECARE THERAPY

Have you or your loved recently experienced any type of emotional or medical crisis?

Have you or your loved one had any recent falls?

Do you or your loved one need help walking?

Are you or your loved one able to run errands alone?

Are you or your loved one able to handle the housework (for example cleaning, dusting, etc).

Will you require any home installations at your new place of living (handrails, ramps, etc.)?

Will you or your loved one required ongoing homecare therapy?

Has you or your loved ones social life and activities decreased or come to a halt due to physical limitations?